

STRATEGIES FOR SUCCESS FOR EMERGING BRANDS

WWW.INNOTEXSOLUTIONS.CA



PRESENTED BY AAMIR THOBHANI



- Clear vision: Innovative Textile Solutions
- Founded in 2022, in Toronto, CANADA
- 2023 7 figures
- 2024 30% plus from 2023
- 2025 goal is to grow 30% plus from 2024
- Current clients: US & Canada
- How did this happen?

WHAT'S NEW In Innovation?

The most frequently asked question in textile industry...

TIRED OF SAME TRENDS AND SIMILAR PRODUCTS?

How trends determine our purchases ?

How to stand apart from your competitors ?

• What can I do different?

WHAT'S NEW

- Tariffs
- Artificial Intelligence (Ai)
- Collaborations
- Trends & Forecasts (WGSN, Trendstop, Pantone)
- Social Media Marketing
- · Sustainability
- Circularity

HOW TO PLAN SUSTAINABILITY

- Design with the product life cycle in mind
- Think of the end life of the product
- Use similar or singular fibres while choosing all the materials required to construct a garment
- Reduce differential shrinkage issues
- Singularity provides similar decompositions/ recycling methods & Increases efficiency
- Sustainability is a concept, that starts with the creation of the product



Aim for creativity and sustainability:

HOW DO WE CREATE CONCEPTS?

- Starts with an inspiration
- The idea was to create a boxed interactive checkers
- Using 100% natural fibre (Cotton)
- Weight, determine the Construction
- Scale of the pattern
- Targeting Slow Fashion Craft, Accessories, Apparel, Home











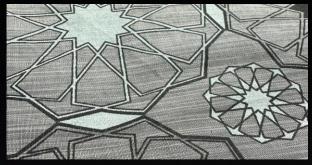














TAKE RISKS, **DESIGN FOR THE FUTURE,** LET'S INNOVATE TOGETHER!



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